

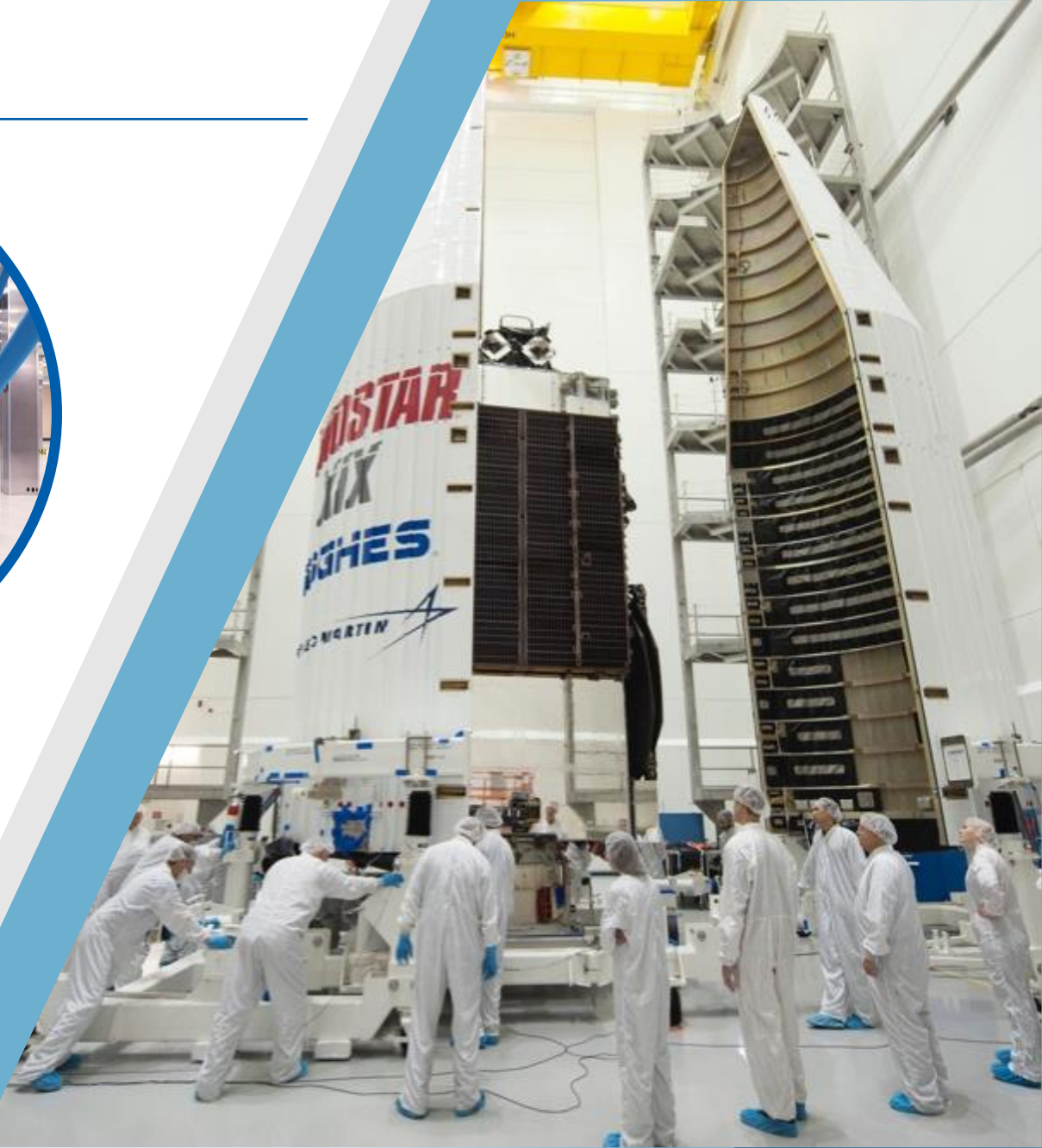


October 2023

The Evolution of Connectivity Satellite

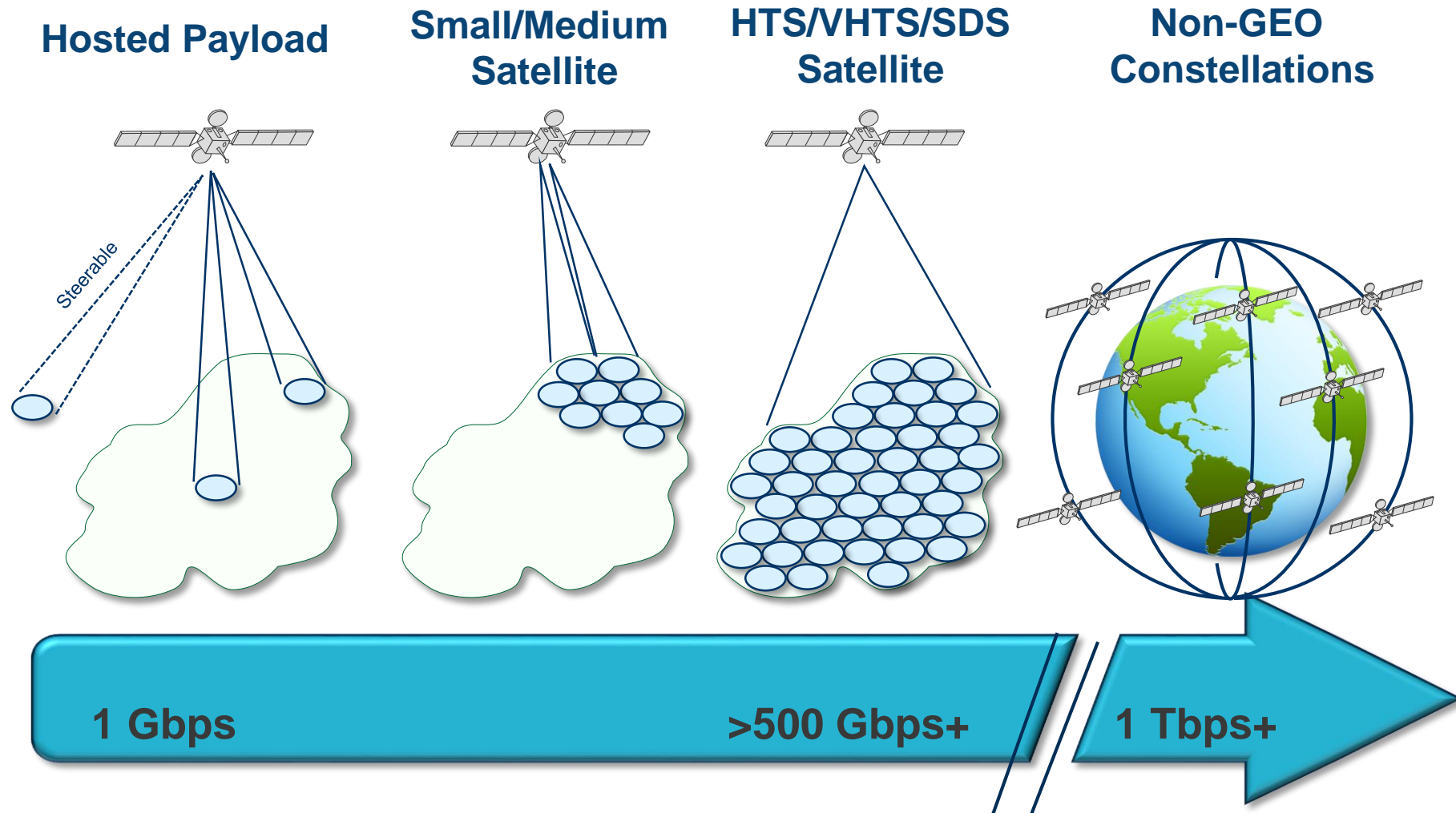
HUGHES
An EchoStar Company

An Evolving & Dynamic Industry

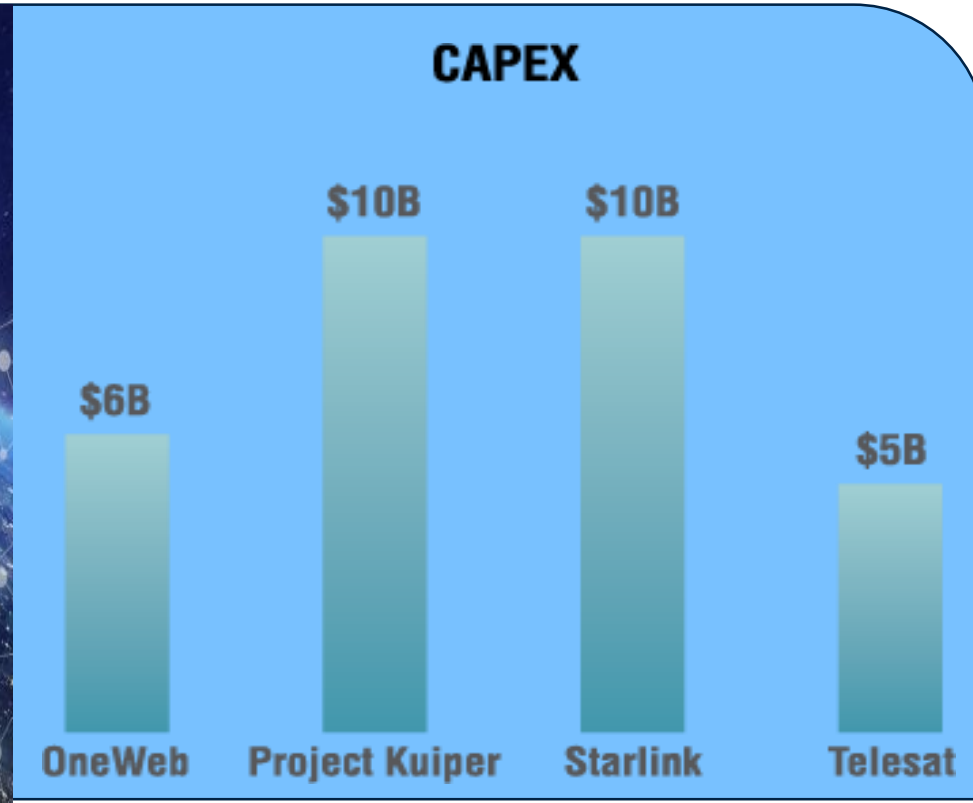


Space Segment Evolution

HTS Satellite Technology (GEO & nGSO)



The Commitment & Promise of Satellite Constellations



Low Latency

100% Global Coverage

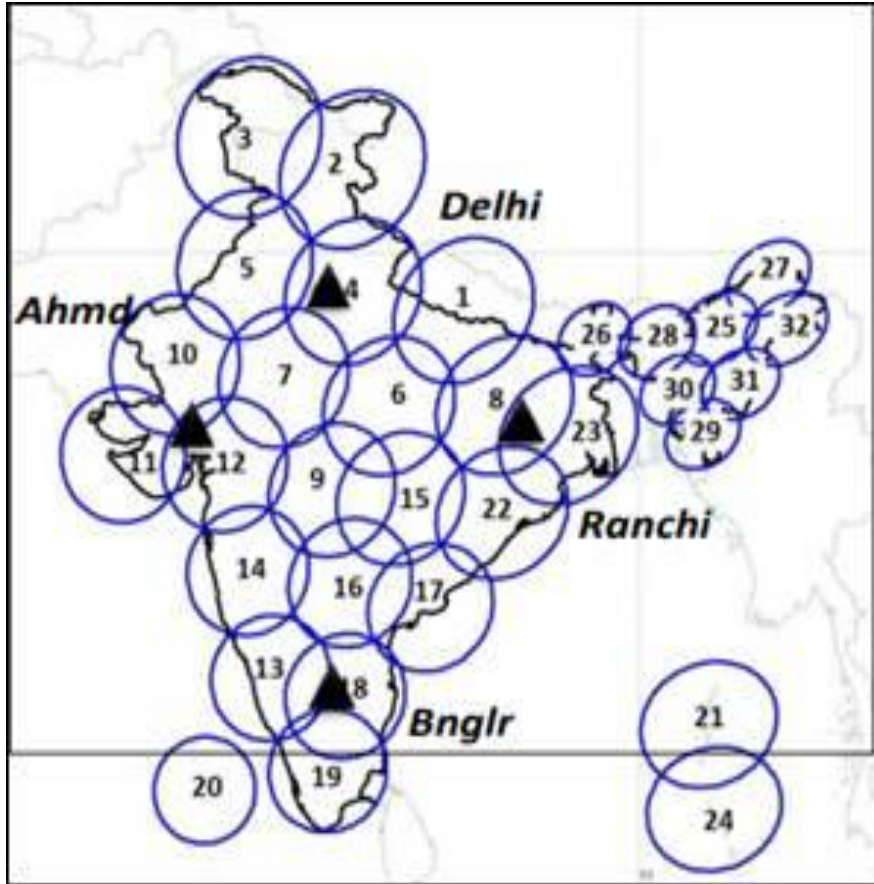
Homogeneous service everywhere

Scalable Model and Terabits of Capacity

Land, Water & Air

Fiber in the SKY

India HTS – Big stride for an-inclusive *Digital India*



**High Performance
Multi-Mbps Service -
Powering new
solutions across
diverse segments**



The Direct Satellite-to-Device Promise...



5G NTN

**Chipsets
Integration
of Satcom**

**3GPP R17
(Inclusion
of Satcom)**

**Satcom – MNO
Alliances**

**MSS
Specific
Constellati
ons**

**Spectrum
Sharing**

Ground Segment Evolution

High Throughput Ground Systems – Completing ecosystem

Diverse form factor, higher performance, higher throughputs

Gateways



GEO Terminals



NGSO Terminals



Demand - Driving Evolution

The Digital Divide Projects – Generating Demand

Global Initiatives

Connect 2030



GROWTH



INCLUSIVENESS



SUSTAINABILITY

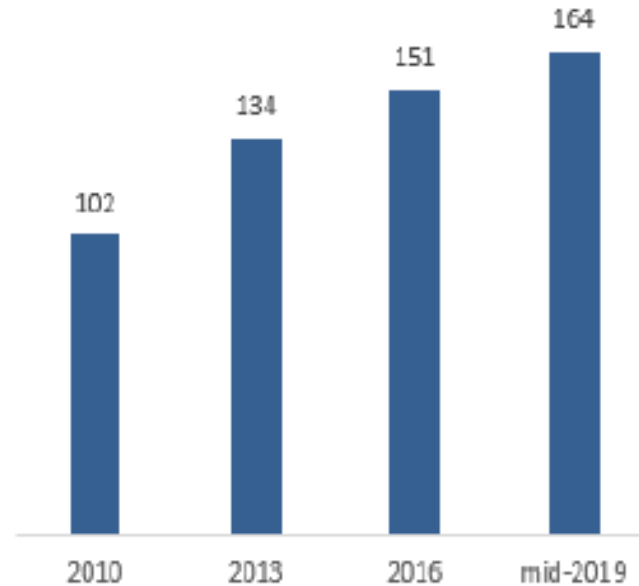


INNOVATION
& PARTNERSHIP



National Broadband Plans

Number of countries with Broadband Plans, 2010-2019



Creating Opportunities for Satellite

- ❖ Village Broadband
- ❖ Internet To Schools
- ❖ Telemedicine
- ❖ E- Governance
- ❖ Cellular Services

GOI Commitment to Rural Broadband – Generating Demand

- ❖ Great emphasis and commitment from GOI to connect remaining unconnected villages
- ❖ \$16Bn fund for connecting 640K unconnected villages – announced on August 23
- ❖ Plan to connect the unconnected villages in the next 2.5 years
- ❖ The plan is to take Fibre / Broadband to home with the help of local village entrepreneurs (Udhyamis)
- ❖ Have provisioned 10% for alternate wireless technologies other than Fibre - **\$1.6Bn**
- ❖ **GEO, MEO, LEO all included in the list of alternate technologies**

Cabinet approves Rs 1.39 lakh cr for last mile BharatNet connectivity

By Subhrojit Mallick, ET Bureau • Last Updated: Aug 05, 2023, 05:17 PM IST

SHARE FONT SIZE SAVE

Synopsis

The cabinet has approved a last-mile broadband connectivity plan under the BharatNet project for 6.4 lakh villages across the country with a financial outlay of Rs 1.39 lakh crore, a top government official said. The broadband connectivity project has already connected 1.94 lakh villages, with the rest likely to be completed in two and a half years.



Representative image

The **cabinet** has approved a last-mile broadband **connectivity** plan under the **BharatNet** project for 6.4 lakh villages across the country with a financial outlay of Rs 1.39 lakh crore, a top government official said.

The **broadband** connectivity project has already connected 1.94 lakh villages, with the rest likely to be completed in two and a half years.

Satellite Fitment – Rural Connectivity

Satellite Fitment - Rural Communities Use Cases

○ Lack of ● Plenty of

Segment

Ultra Rural Village (~50 users)

Rural Village (~100 users)

Large Community (250+)

Details



- Unserved village – 10 ~ 50 users
- Solar Powered
- Simplest & low cost of deployment.
- Using WiFi enabled handheld devices



- Mid size villages - (50 ~ 100 users)
- Solar as Backup
- Typically, on Gram Panchayat rooftop
- Using WiFi enabled handheld devices
- PSTN expansion an option



- Larger area covering (500+ people using mobile / broadband)
- Bigger mast with Captive LTE/5G
- Broadband access using WiFi enabled handheld devices
- PSTN expansion an option

Coverage

~100 m

~ 1 Km

~ 7 Km

Landscape

QOS



ARPU



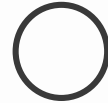
Area Density



Equipment Cost



Paying Capacity



Societal Impact of Satellite: Hughes' Contribution

- BBNL & BSNL's Partner in delivering High Speed Satellite Broadband to 6,000+ remotest of remote Gram Panchayats
- First Commercial VSAT Service Provider to launch nation wide High Throughput Satellite (HTS) services in India, under the aegis of ISRO
- Partner to Telcos delivering 4G to 100s of unserved villages under USOF Program
- Accelerating Financial Inclusion through remote bank branch and ATM connectivity
- Quick Deploy Solutions for FAST response in the event of Emergencies / Natural Disasters – NDRF, Odisha Police, Odisha Fire, Ladakh Disaster Management
- High Speed and Cost-Effective Satellite Broadband for businesses



Hughes extends Bollywood' reach !



- 6000 Theatres
- Piracy reduced by 30%
- Pan-India same day release
- Enabling rural cinema initiatives





POWERING A CONNECTED FUTURE

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